

Inverness Homeowners' Association

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Board Meeting – April 1, 2023

The Inverness Board of Directors held a workday and Board meeting on Saturday morning, April 1 at the front entrance at 8:00 am. Members present were Kent Nesvik, Monica Moore, Dan Rowe, and Dave Hemphill.

Items of discussion included the review of three bids for the landscape maintenance for Inverness. Our previous contractor, Greg Doyle of Spartan Services, informed us that he had an accident and has decided to quit the business.

Three bids were reviewed:

1. Blue Sky Landscaping – currently mowing the right-of-way on Baldwin Drive adjacent to Inverness, as well as taking care of Pensacola Airport.
2. Michael Ray – an experienced contractor who is also a firefighter. Michael is the sole proprietor and does not employ anyone.
3. Green Procedures – a local company that offered a bid last season and said they would honor that bid.

The two corporate firms were very close in cost at \$10,000 and 11,000, with Big Blue being slightly lower. Michael Ray was about \$3,000 lower than Big Blue.

The discussion centered around the ability of a sole proprietor to supply the on-going services requested by Inverness. As an example, Blue Sky can offer a quote to sod one of our medians, copy attached. The discussion centered around the ability of the sole proprietor to supply the on-going services requested by Inverness, which may include additional services that are not in the scope of work. There was also a concern that by going with a sole proprietor, we would be vulnerable to an interruption of service if Michael Ray should become sick or injured, as happened with Greg Doyle.

The discussion turned to asking Blue Sky to modify their bid to reduce scope and prepare a bid of \$9,000 for lawn maintenance. Copy attached.

All four members voted to proceed with Blue Sky.

The meeting and workday adjourned at 10:30.